# **S**zafgen

# Q4 2016 Financial Results & Business Update



# **Disclaimers**

#### **Forward Looking Statements**

These slides and the accompanying oral presentation contain forward-looking statements and information. The use of words such as "may," "might," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "project," "intend," "future," "potential," or "continue," and other similar expressions are intended to identify forward looking statements. For example, all statements we make regarding the initiation, timing, progress and results of our pre-clinical and clinical studies and our research and development programs, our ability to advance product candidates into, and successfully complete, clinical studies, and the timing or likelihood of regulatory filings and approvals, and our expected cash, cash equivalents and marketable securities at year end are forward looking. All forward-looking statements are based on estimates and assumptions by our management that, although we believe to be reasonable, are inherently uncertain. All forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those that we expected. These statements are also subject to a number of material risks and uncertainties that are described in our most recent Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it was made. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.



## Agenda

#### **Prepared Remarks**

- Corporate Update and ZGN-1061 Differentiation
  - Tom Hughes, Ph.D., President and Chief Executive Officer
- Clinical Update
  - Dennis Kim, M.D., Chief Medical Officer
- Financial Results
  - Patty Allen, Chief Financial Officer



## **Corporate Update and ZGN-1061 Differentiation** Tom Hughes, Ph.D., President and Chief Executive Officer



# Zafgen 2017

#### Leveraging Experience to Advance Development of Second-Generation MetAP2 Inhibitors

#### **Recent Progress**

- Phase 1 clinical trial for ZGN-1061 nearing completion
- Advanced understanding of ZGN-1061's key differentiating characteristics relative to beloranib, with emphasis on drug safety

#### **Strategic Focus for 2017**

- Initiate Phase 2 clinical trial in patients with obesity and type 2 diabetes
- Further establish differentiation vs. beloranib
- Define path forward for ZGN-1061 in commercially-relevant patient populations
- Advance research activities focused on second-generation MetAP2 inhibitors



## ZGN-1061: Highly Optimized, More Advanced MetAP2 Inhibitor

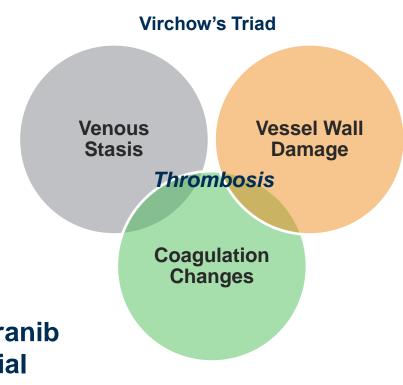
		Beloranib	ZGN-1061
Efficacy	Impact on weight loss, glycemic control, CV risk factors	Fully effective based on pre-clinical and clinical pre-clinical data	
Pre-clinical Safety	Embryofetal development impact	No margin	Improved margin
	Testicular function impact	Narrow margin	No impact
	Thrombosis	Narrow margin	Substantial margin
Economics	Royalties/milestones due	Up to \$22.5M in milestones; single digit royalties	None; Wholly-owned
	Manufacturing	Complex	Simplified
	Patent life	2029-2031	2036+
Opportunity	Markets	Orphan indications	Prevalent metabolic indications
	Lead indication(s)	PWS, HIAO	Type 2 diabetes/obesity



# **Summary of Pro-thrombotic Effects of Beloranib**

- No effects of beloranib effects seen on
  - Platelets or platelet aggregation
  - Neutrophil adhesion or NETs formation
  - Clotting factor levels or function
  - Blood clotting or clot lysis
- Effects of beloranib seen on vessel wall cell function
  - Endothelial proliferation slowed
  - Endothelial cell anticoagulant function

Striking difference in sensitivity to beloranib vs. ZGN-1061 – correlates with differential sensitivity *in vivo* 





## ZGN-1061 Differentiation: No Impact on D-Dimer Thrombosis Marker

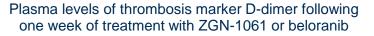
 D-Dimer levels were increased by beloranib treatment in patients in Phase 2b/3 clinical trials

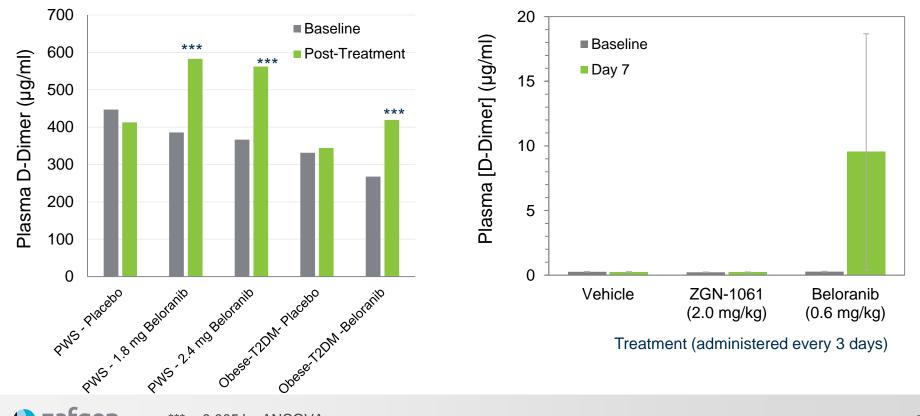
Changes observed at earliest time points assessed (12 weeks in PWS, 15 weeks in Obese-T2DM)

\*\*\*p<0.005 by ANCOVA

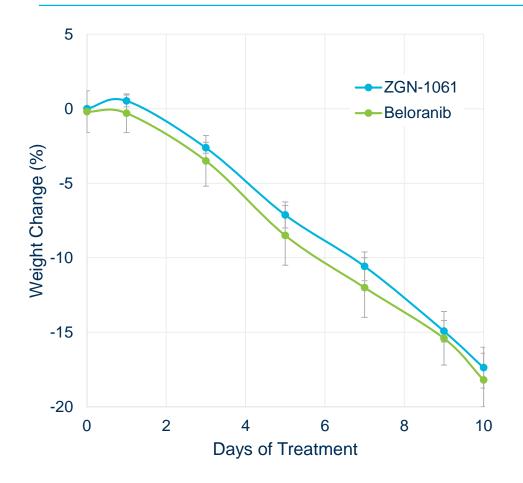
📀 zafgen

 Even at high doses, ZGN-1061 is rapidly eliminated and does not elevate D-Dimer or cause clinical signs of thrombosis in dogs





## ZGN-1061: Similar Impact on Multiple Metabolic Measures *in vivo* vs. Beloranib



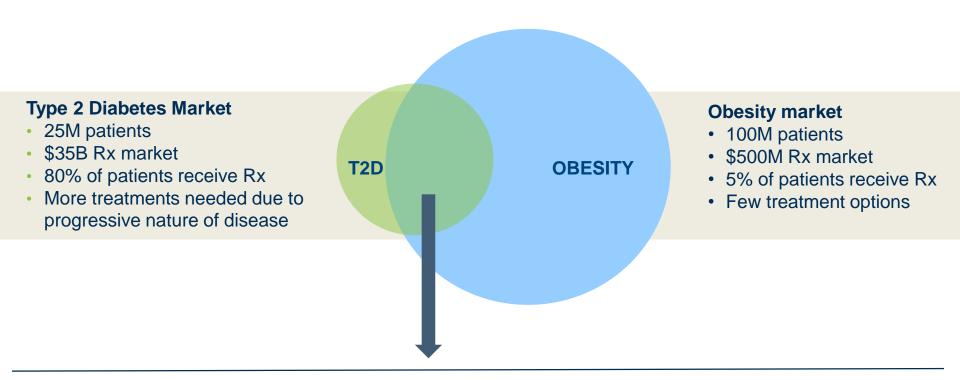
ZGN-1061 and beloranib have similar impact on metabolic parameters in pre-clinical models

- Body weight
- Food intake
- Plasma lipids
- Blood glucose
- Liver function tests

Obese high fat diet-fed C57Bl/6 were treated with ZGN-1061 or beloranib for 10 days by subcutaneous injection at doses leading to similar plasma drug exposures (0.1 mg/kg beloranib vs. 0.3 mg/kg ZGN-1061). Values represent vehicle-adjusted weight change and means ± SEM for n=4 mice per group.



## **Unmet Medical Need in Type 2 Diabetes and Obesity**



#### **Opportunity for ZGN-1061 to address patient segments of high unmet need**

Patients who have failed numerous Rx options/procedures (bariatric surgery failures, patients who require insulin) Patient segments defined by excess weight, poor glycemic control, inflammation, hyperlipidemia, and fatty liver



#### ZGN-1061 Clinical Development Dennis Kim, M.D., Chief Medical Officer



#### **ZGN-1061** Phase 1 Clinical Trial Design

Completed	<ul> <li>Part 1: Single Ascending Dose (SAD) Study</li> <li>Healthy volunteers</li> <li>6 cohorts (N=~48); N=6 active/2 placebo per cohort</li> <li>~14 day interval between each dose level</li> </ul>
Ongoing	<ul> <li>Part 2: Multiple Ascending Dose (MAD) Study</li> <li>Healthy obese volunteers</li> <li>3 cohorts (N=~24); N=6 active/2 placebo per cohort</li> <li>Twice-weekly SC dosing for 28 days (8 injections)</li> </ul>

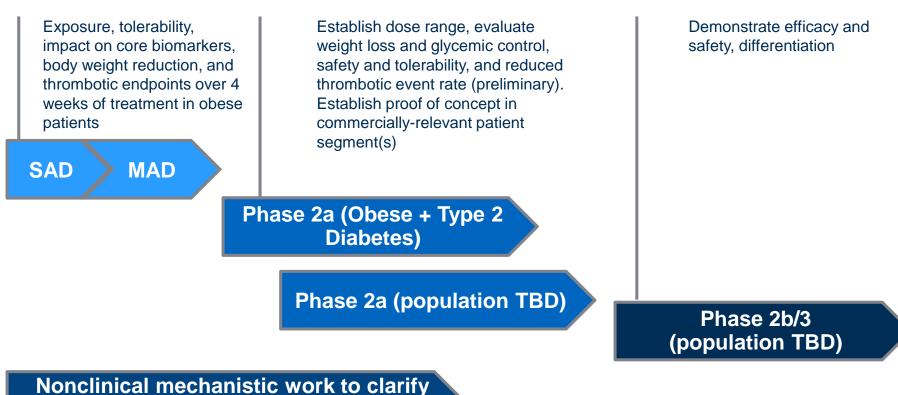
Completion of Dosing of Phase 1 Clinical Trial Expected by End of Q1 2017



Beyond standard Phase 1 outcome measures, clinical trial designed to assess endpoints associated with MetAP2i, while advancing understanding of differentiation vs. beloranib

Primary Endpoint	<ul> <li>Safety and tolerability</li> </ul>	
Pharmacokinetics	Characterize and confirm improved pharmacokinetic profile for ZGN-1061	
Exploratory Efficacy Signals	<ul> <li>Body weight, fat mass, waist and hip circumference, food intake, self-reported appetite, lipids, and other blood markers</li> </ul>	
Thrombosis Risk	<ul> <li>Drug exposure/PK profile, coagulation biomarkers, thrombotic endpoints</li> </ul>	



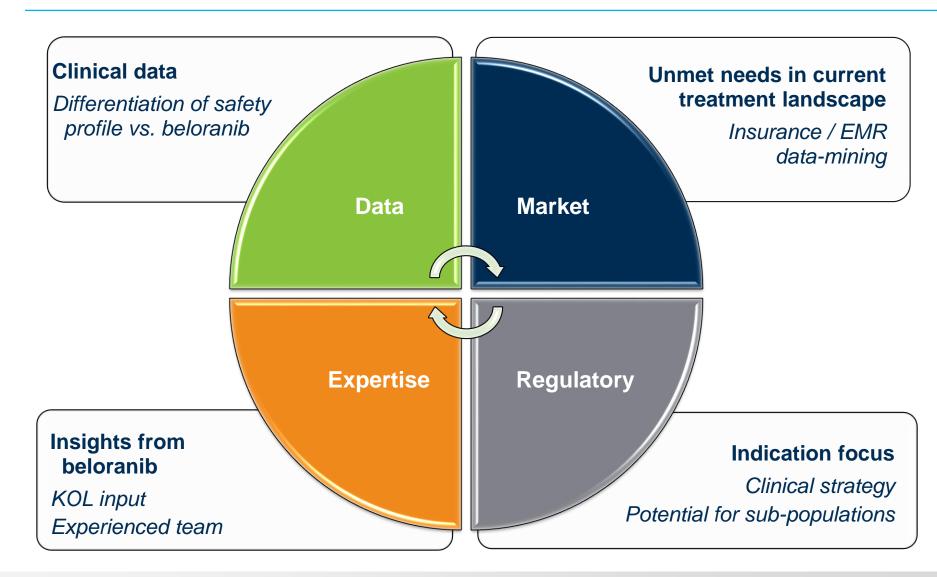


thrombosis-related safety of ZGN-1061

\*Clinical development plan concept to be finalized pending additional review and health authority input



## **2017 - Informing the Future Development Path**





#### **Financials** Patty Allen, Chief Financial Officer



#### **2016 Selected Financial Summary**

Balance Sheets	As of Dec. 31, 2016	As of Dec. 31, 2015		
Cash, Cash Equivalents and Marketable Securities	\$ 129.2M	\$ 185.1M		
Total Assets	\$131.6M	\$ 189.1M		
Statements of Operations	Quarter Ended Dec. 31, 2016	Quarter Ended Dec. 31, 2015	Year Ended Dec. 31, 2016	Year Ended Dec. 31, 2015
Research & Development Expenses	\$ 7.3M	\$ 17.7M	\$ 39.9M	\$ 54.6M
G&A Expenses	\$ 3.2M	\$ 5.5M	\$ 18.3M	\$ 19.2M
Net Loss	(\$ 10.4)M	(\$ 23.2)M	(\$ 57.9)M	(\$ 74.3)M
Net Loss per share	(\$0.38)	(\$0.85)	(\$2.12)	(\$2.78)

Expect to end 2017 with greater than \$65 million in cash, cash equivalents & marketable securities

Strong position to achieve key value-creating milestones for ZGN-1061

#### 🔷 zafgen

#### **Closing Comments** Tom Hughes, Ph.D., President and Chief Executive Officer



#### **MetAP2** Portfolio

Ongoing research and discovery focused on MetAP2 pathway

#### **ZGN-1061**

Complete dosing of ZGN-1061 Phase 1 clinical trial by end of Q1; report data in early Q2

Report data package on differentiation of ZGN-1061 from beloranib

Initiate Phase 2 clinical trial of ZGN-1061 in obesity and type 2 diabetes in Australia



Refine manufacturing to provide Phase 2 and Phase 3 drug supply





## **Thank You**

zafgen.com | +1 (617) 622-4003 175 Portland Street, 4th Floor, Boston, MA 02114